

ROTARY HEAT EXCHANGERS PTY LTD

5 Halbert Road, BAYSWATER, VIC 3153

ABN: 87 082 031 632

AUSTRALIA

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Pro forma on environmental goods of interest to Australia in International Negotiations on Trade Liberalisation

The following pro forma has been prepared to assist those wishing to make a submission to the Australian government on goods which have environmentally beneficial characteristics or uses. This information will assist the government to participate in international negotiations on the elimination of tariffs on environmental goods. (Click here for further information on these negotiations) The more complete the information provided the more potential benefit to the Australian economy and environment from our involvement in the negotiations.

Those wishing to make a submission do not have to use this pro forma, rather it is being provided to help those wishing to bring to the attention of government specific green products of interest to Australian industry.

Any information on the following areas would be appreciated. Respondents can choose to answer or leave blank any part of this form. If respondents need more space within which to answer then they should do so in an attachment. The information provided will be treated on a strictly commercial-in-confidence basis.

Please submit the completed pro forma to: enegotiations@dfat.gov.au

1. Product description (product/s made/exported/imported by respondent)

(e.g. "automatic voltage and current regulators which have renewable energy applications")

We are the only manufacturers of Rotary Heat Exchangers in Australia.

Air to Air Rotary Heat Exchangers and Air Handling Units utilising Rotary Heat Exchangers to recycle energy in air conditioned buildings and aquatic centres in order to reduce heating and cooling energy usage at all times. An Industrial RHE is also manufactured by us which is used to recycle heat – heat recovery – in industrial air driers and boilers or any industrial processes that have flue gas up to 300 C.

We predominantly manufacture these for the domestic market and have exported very little and to New Zealand.

2. Environmentally positive characteristic/s of the relevant product/s

(e.g. components used in the production and distribution of renewable energy)

Rotary Heat Exchangers or heat wheels using a thin Mylar film matrix for air conditioning energy recycling in air conditioned buildings and a Kapton matrix for industrial high temperature heat recovery.

3. Australian tariff classification and description (e.g. 9032.19 Automatic regulating or controlling instruments:- - other: - - - other) Information should be provided at least at the 6 digit level, but details at the 8 or 10 digit level (if available) would be welcome.

We are aware that similar products are being imported which impacts detrimentally on our competitiveness. We are the only Australian manufacturer of rotary heat wheels/exchangers but we only service a small part of the air-conditioning market.

We have great difficulty in maintaining a watchful eye on the tariff concession system and gazetting as there is not a good description of our product and it may fit several categories

Some categories we have been looking at are for example

8419 50 90

8419 89 90

8415 83
8415 90

4. Key export markets and related firm export data (destination country, products, value)

5. Tariffs in key markets (including, if possible, tariff code/description in destination country)

6. Prospective export projections (destination country, products, estimated value)

7. Details of the person/organisation submitting this information.

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Bill Ellul Manager/CEO

8. Any other relevant information

With regards to descriptors or suggested changes to the universally accepted language for these types of products can I suggest that terms such as Rotary Air to Air Heat Exchangers or Air to Air Heat Recovery/Exchangers are used or a separate category formed. This would greatly assist in identifying any competitive imported goods relevant to us.

We do not compete with any Heat exchangers that utilise any liquid.

Our commercial operation is mainly from a defensive trade perspective.