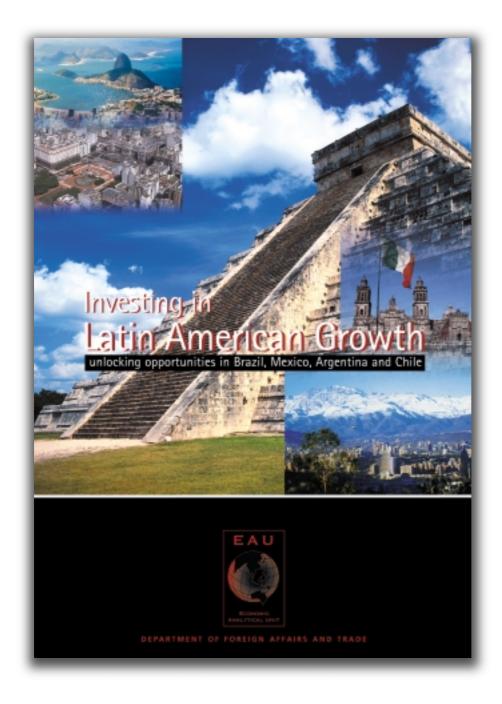
EAST ASIA ANALYTICAL UNIT

DEPARTMENT OF FOREIGN AFFAIRS AND TRADE



Brazil, Mexico, Argentina and Chile are world leaders in attracting emerging market foreign direct investment; in 1999, they attracted 38 per cent of world inflows to these markets. To date, Australia is a relatively minor investor in these major Latin American markets but great potential exists due to their international competitiveness in mining and agribusiness, their relatively attractive investment environments and the market opportunities regional integration provides.

This report aims to help Australian business unlock trade and investment opportunities in Latin America. It comprehensively analyses the economic prospects of Brazil, Mexico, Argentina and Chile, investigates potential trade and investment opportunities, and compares their business environments. It also highlights the implications for Australia of rapidly deepening regional integration, and compares the scale and opportunities in these economies with major Asian markets.

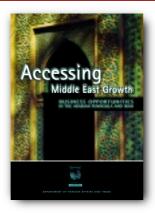


TO ORDER YOUR COPY



(November 2000, 204 pages)

This balanced report analyses developments in Indonesia post the crisis, highlighting on-going reforms and risks, assessing economic performance and identifying key opportunities for Australian investors and exporters.



(September 2000, 160 pages)

"'Accessing Middle East Growth' is a highly valuable and professional presentation of the major opportunities for Australian business in the Middle

East ... an excellent report."

The Rt Hon, Sir Malcolm Rifkind, KCMG, QC, Director, International Strategy, BHP Petroleum Ltd, former British Foreign Secretary.



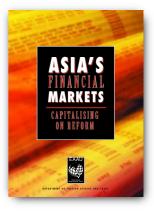
(June 2000, 228 pages)

"The EAAU report... is an essential tool for the Australian investor and those updating their existing strategies for operating in this important market."

> John K Connor, President, Australia-Thailand **Business Council**

> > (DOMESTIC PRICE INC. GST)

TOTAL (BOOK AND AIR MAIL)



(November 1999, 376 pages)

"The countries of Asia are now embarking on the most far-reaching transformation of their financial systems since independence ... The EAAU provides an excellent overview

... of these changes."

David Hale

Global Chief Economist, Zurich Group

ORDER: ON-LINE at www.dfat.gov.au/eaau

or PHONE Jane Monico 61 2 6261 3114 or EMAIL jane.monico@dfat.gov.au

OR PLEASE FILL IN THE FORM AND

FAX it to 02 6261 3321 if in Australia 61 2 6261 3321

or POST to Market Information and Analysis Unit, Department of Foreign Affairs and Trade, Barton, ACT, Australia, 0221

TITLE DISCOUNT COPIES **INVESTING IN LATIN AMERICAN GROWTH:** UNLOCKING OPPORTUNITIES IN BRAZIL, MEXICO, AGENTINA AND CHILE \$A39.00 n/a Indonesia: Facing the Challenge \$A33 00 \$A30.00 Accessing Middle East Growth: Business Opportunities in the Arabian Peninsula and Iran \$A33.00 \$A30.00 Transforming Thailand: Choices for the New Millennium \$A35.00 \$A30.00 Asia's Financial Markets: Capitalising on Reform \$A42.00 \$A30.00 Korea Rebuilds: From Crisis to Opportunity \$A43 00 \$A20.00 Asia's Infrastructure in the Crisis: Harnessing Private Enterprise \$A43 00 \$A20.00 The Philippines: Beyond the Crisis \$A43.00 \$A20.00 The New Aseans: Vietnam, Burma, Cambodia and Laos \$A43.00 \$A15.00 A New Japan? Changes in Asia's Megamarket \$A43.00 \$A15.00 China Embraces the Market: Achievements, Constraints, \$A43.00 \$A15.00 and Opportunities Overseas Chinese Business Networks \$A43.00 \$A15.00 14 other reports and 10 briefing papers also available.
All recent titles available on CD ROM for discount price of \$25.00. Postage

] please send me a catalogue with a full order form [

Cheques should be made out to CPM, Dept of Foreign Affairs and Trade. For overnight delivery within Australia: add \$4.00. All prices are domestic only. Export prices available on application. Overseas airmail: \$15.00 for first book, \$3.50 for each additional book. Overseas orders please send Australian dollar money orders (no foreign cheques please).

• A valid tax invoice will be sent with all orders (ABN 47 065 634 525)

| NAME | | | | |
|---------------------------------------------------------------|--------|--------------|----------|---|
| ADDRESS | | | | |
| | | | POSTCODE | I |
| TELEPHONE (|) | FACSIMILE (|) | |
| EMAIL ADDRESS | | | | |
| I ENCLOSE PAYMENT BY CHEQUE/MONEY ORDER OR CREDIT CARD FOR \$ | | | | |
| BANKCARD q | VISA q | MASTERCARD q | AMEX q | |
| EXPIRY DATE | | | | |
| CARD NUMBER | | | | |
| SIGNATURE | | | DATE | |

For a complete list of EAAU publications, full versions of most recent reports and briefing papers, tables of contents, executive summaries and on-line ordering, visit our website.